









#JOB-2410211



Kerry



No of positions: 1



Paid Position



40 hours per week



Dependent On Experience



02/09/2025



30/09/2025

How to apply

Application Method:

Please apply to the vacancy by the following means:

Email: rconcannon@netfeasa.com



Open your camera app & point here to view this ad

Product Line Manager in Maritime Shipping & Logistics

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the <u>Eligibility and requirements for an employment permit</u> if you are unsure of your eligibility to apply for this vacancy.

Job Description

Do you have a keen interest in maritime shipping & logistics? A knack for blending commercial strategies with technical innovation? The Net Feasa PLM is instrumental in driving the end-to-end success of our products, enhancing existing features, developing new ones and maintaining a deep understanding of customer needs & market dynamics. This role encompasses everything from the ideation phase to product lifecycle management, requiring a dedication to enhancing customer satisfaction.

The PLM maintains & monitors a portfolio of assigned products/ product lines. Defines products, prioritises development & sustaining activities and develops pricing, positioning, and promotion strategies. Utilises product & market intelligence and competitive analysis with the objective of increasing market share.

The PLM is a customer advocate, fully understanding the customer's business and articulating any relevant market problems to develop requirements for new products/features. Liaises with Engineering throughout the development cycle, while continuously working to ensure market success when development is complete.

Responsibilities -

- 1.Utilise Market Research & inputs from Sales, Engineering & Support to establish market needs
- 2. Maintain NF product vision; technical & market strategy
- a. Target Market segments, technical & commercial requirements to differentiate and win
- b. Functions & features
- c. Branding conventions
- d. Integrations and partnership requirements
- 3. Lifecycle management: Maintain time-based Product Roadmap (Stages 1-6)
- 4. Work across functions to ensure execution plans are in place, resourced and on schedule
- a. Production, Delivery, Installation & Support plans

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- b. Customer documentation
- c. Certification, Cyber Security etc
- 5. Maintain business & tactical go-to-market plans for assigned product lines
- a. Sales support/tools (i.e.proposals, scorecards)
- 6. Monitor market & technical performance (feedback loop to drive adjustments)

Experience -

- -Degree in Engineering, Computer Science, Logistics, Supply Chain or a related field. Equivalent experience will be considered.
- -2-5 Years Product Line Management or directly related experience
- -Experience developing products & applications for the maritime shipping & logistics industries
- -Understanding of the shipping, logistics, transportation and communications technology industries,

processes & regulations

- -Ability to work with cross-functional teams, including engineers, designers, marketing personnel
- -Effectively communicate with stakeholders & present complex information
- -Problem-solving
- -Project management methodology knowledge
- -Analyse data, identify trends, data-driven decisions
- -Learn new technologies, adapt to changing business needs
- -Understand business processes, product development workflows, PLM contribution to improving efficiency, profitability
- Sector: information and communication

Career Level

Managerial

Candidate Requirements

(Essential)

- Minimum Experienced Required (Years): 2
- Minimum Qualification:Level 8 (incl Higher Diploma & Honours Bachelor Degree) OR Computer

Science, Engineering

(Desirable)

- Ability Skills: Analytical, Creativity, Engineering, Interpersonal Skills
- Compentency Skills: Collaboration, Decision Making, Problem Solving, Time Management
- **Specialising In:**product management;logistics;supply chain;shipping;maritime;computer science;engineering
- Languages: English C2-Master (Fluent)