



Company Details Confidential



#JOB-2409855



Apartment 1007, Vista, Sandyford Central,
Sandyford Bus Pk, Dublin 18, D18 AKC3



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



01/09/2025



29/09/2025

How to apply

Application Method :

Not available



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app & point here
to view this ad
online



Sales Representative

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

UNSTOPPABLE POPULARITY BUSINESS SERVICE LIMITED is a newly established, high-energy advertising agency dedicated to crafting innovative and impactful campaigns that elevate our clients' brands. As a startup, we're on a mission to disrupt the advertising industry, and we need passionate Sales Representatives to drive our growth and connect with clients worldwide. Join us to be part of a bold, creative, and unstoppable team!

We're seeking a dynamic and results-driven Sales Representative to build and nurture client relationships, promote our cutting-edge advertising solutions, and help us expand our market presence. This is an exciting opportunity to join a startup where your sales expertise will directly contribute to our success in delivering game-changing campaigns.

Key Responsibilities

Identify and prospect potential clients, including businesses seeking innovative advertising solutions.

Build and maintain strong relationships with clients to understand their needs and propose tailored advertising services.

Present and pitch our creative advertising offerings, including digital, print, and multimedia campaigns.

Negotiate contracts and close deals to achieve sales targets and drive revenue growth.

Collaborate with the creative and marketing teams to ensure client expectations are met and campaigns are delivered successfully.

Stay updated on industry trends and competitor offerings to position our services effectively.

Provide regular reports on sales activities, pipeline, and performance metrics.

Qualifications

Proven experience in sales, preferably in advertising, marketing, or a related industry (1+ years preferred).

Strong communication and interpersonal skills to build trust and rapport with clients.

Ability to thrive in a fast-paced, startup environment with a proactive and self-motivated attitude.

Familiarity with advertising products (e.g., digital ads, social media campaigns, or branding services) is a plus.

Proficiency in CRM tools (e.g., HubSpot, Salesforce) and basic office software (e.g., Microsoft Office, Google Suite).

A track record of meeting or exceeding sales targets.

Bachelor's degree in Business, Marketing, or a related field is a plus but not required.

- **Sector:** professional, scientific and technical activities

Career Level

- Experienced [Non-Managerial]