







Company Details Confidential



#JOB-2408546



APACHE PIZZA, Pearse Street, Kinsale, Co.
Cork, P17 N524



No of positions: 1



Paid Position



40 hours per week



30000.00-34000.00 Euro Annually



22/08/2025



19/09/2025

How to apply

Application Method:

Please apply to the vacancy by the following means:

Email: hr@hnbfoods.ie



Open your camera app & point here to view this ad online

Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the <u>Eligibility and requirements for an employment permit</u> if you are unsure of your eligibility to apply for this vacancy.

Job Description

It is a growing company based in Kinsale, Co. Cork. We specialise in high-quality food distribution and are now seeking a motivated Business Development Manager to drive our expansion in the Irish markets.

Key Duties:

Identify and develop new business opportunities in the food and retail sectors.

Build and maintain strong client relationships.

Create and implement sales and marketing strategies.

Conduct market research and competitor analysis.

Prepare regular business development reports and presentations for management.

Requirements:

Master's degree in Business, Law, or a related discipline.

Bachelor's degree in Business Administration or equivalent.

Minimum 2 years' proven experience in business development, management, or related roles.

Strong communication, negotiation, and analytical skills.

Ability to work independently and meet growth targets.

· Sector: accommodation and food service activities

Career Level

• Managerial

Candidate Requirements

(Essential)

Minimum Experienced Required (Years): 2

 $\bullet \quad \textbf{Minimum Qualification:} Level \ 9 \ (incl \ Post \ Graduate \ \& \ Diploma \ \& \ Master \ Degree) \ \textbf{OR} \ Business,$

Law

(Desirable)

• Ability Skills: Administration, Communications, Computer Literacy, Sales/Marketing

• Compentency Skills: Decision Making, Management, Problem Solving, Working on own

Initiative

• Driving Licence: None:

• Languages: English C2-Master (Fluent)

• Proximity Locator Distance: 5 Kilometres