



IDS BEAUTY & LIFE LTD



#JOB-2405885



7A Collins Avenue, Dublin 9, D09 V099



No of positions : 2



Paid Position



40 hours per week



40000.00 Euro Annually



06/08/2025



03/09/2025

How to apply

Application Method :

Not available



Open your camera
app & point here
to view this ad
online



Business Development and Marketing Specialists

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

We are looking for an experienced International Business Development & Marketing Specialist to accelerate the global expansion of our nail salon brand. This strategic role will focus on sourcing high-quality beauty products and services from non-EEA markets, building robust B2B partnerships, and crafting impactful international marketing strategies.

The ideal candidate will bring a proven track record in international sales, product sourcing, and B2B relationship management, along with fluency in English and at least one official non-EEA language. You will play a key role in shaping our global product offerings and driving market-specific growth initiatives.

Key Responsibilities

Identify, negotiate, and manage B2B partnerships with international beauty product suppliers.

Lead the sourcing, logistics, and integration of premium products into our salon offerings.

Develop and execute customized marketing strategies for international target markets.

Oversee product development, launch plans, and brand adaptation for non-EEA audiences.

Manage end-to-end supplier relationships, including contracts, pricing, and performance.

Requirements

Demonstrated experience in international sales, business development, or B2B marketing, preferably within the beauty or wellness sectors.

Proven ability to manage cross-border negotiations and supply chain processes.

Strong understanding of product strategy and international market trends.

Fluency in English and at least one official language from a non-EEA country.

Excellent communication, negotiation, and strategic planning skills.

Join us in shaping a global beauty brand and making premium beauty products accessible across borders.

Apply now to become a key part of our international growth journey.

- **Sector:** other service activities

Career Level

- Student