



BUY WISE DISCOUNT STORE LIMITED



#JOB-2404645



Units C&D, 149 North Strand, Dublin 3,



No of positions : 1



Paid Position



37.5 hours per week



35000.00 Euro Hourly



28/07/2025



25/08/2025

How to apply

Application Method :

Not available



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Business Development Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

General description of role: The candidate should possess academic qualifications and/or relevant experience in a particular profession or speciality. Training shall be provided on-the-job. The candidate must therefore have a strong understanding of both sales best practice and developing the business of the Company.

The Business Development Executive apart from other duties mentioned above shall also possess (37.5 hours weekly):

- Assist with the development of marketing materials, analyze business competition and maintain client contact lists;
- Assist Company to identify business weaknesses and challenges and determine relevant solutions;
- Conduct market research and explore new business development opportunities;
- Coordinate and organize for digital marketing campaigns;
- Conduct an agreed amount of business/client calls to maintain and develop new business;
- Develop Company business and build sales by contacting and building relationships with new and existing clients;
- Discuss customer requirements and advises them on the capabilities and limitations of the services provided;
- Expand the business with the sale of the Company's services to potential clients in Europe, UK and in Asia (India, Nepal, Sri Lanka, Bangladesh etc.) with knowledge of non - EEA language;

-Maintain existing accounts and generate new business from these accounts as per agreed business strategy;

-Identify key competitors and carry out regular competitor analysis;

-Support Company in production of daily/ weekly business reports;

-Suggest measures for improving client satisfaction and loyalty;

-Use email, social media and telephone to engage with clients and prospective clients of the Company;

-Organize events that lead to client and Company one on one meetings with Company's service promotions;

-To liaise as client support, ensuring client queries are managed and closed to the client satisfaction;

-Maintain records and accounts of sales made and handle client complaints;

-Maintain up to date client databases, CMS and the CRM system of the Company;

-Interested in and ability to learn about the Company's services; and

-Provide general support duties, across the Company as and if required.

Qualification & Experience:

The candidate must have a degree or higher level qualification in Business, Administration etc. An elective or experience working in a similar profile is also a must. The candidate would also benefit from having worked previously in similar environment.

Job Types: Full-time, Permanent, Graduate

Pay: €35,000.00 per year

Additional pay:

Bonus pay

Overtime pay

Performance bonus

Yearly bonus

Benefits:

Company events

Employee discount

On-site parking

Schedule:

Day shift

Monday to Friday

No weekends

Work Location: In person

Application deadline: 26/08/2025

Reference ID: Business Development Executive, 35000 euros annually, Permanent Role

Expected start date: 27/10/2025

- **Sector:** other service activities

Career Level

- Entry Level