



Company Details Confidential



#JOB-2402328



Isi Ireland Education Limited , 4 Meetinghouse Lane, Mary's Abbey, Dublin 7, D07 VY06



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



14/07/2025



11/08/2025

How to apply

Application Method :

Not available



Open your camera app & point here to view this ad online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Isi Ireland Education Limited seeking 1 Business Development Manager

Main Function:

To drive the growth and profitability of the business by identifying, pursuing, and securing new business opportunities, while maintaining and strengthening relationships with existing clients in alignment with the company's strategic goals.

Key Responsibilities:

- Identify and develop new business opportunities through market research, networking, and lead generation.
- Build and maintain strong, long-term client relationships to ensure repeat business and client satisfaction.
- Develop and execute strategic plans to achieve sales targets and expand the customer base.
- Prepare and deliver compelling business proposals and presentations to potential clients and partners.
- Negotiate contracts and close agreements that support business objectives.
- Collaborate with internal teams, including marketing and operations, to ensure successful project delivery.
- Monitor industry trends, competitor activities, and market conditions to inform business strategy.
- Provide regular reporting on sales performance, pipeline development, and market feedback to senior management.

39 hours per week

€16.77 per hour

€34000 salary annually

Apply Via Email: Jenniferdgreen@isi-ireland.ie

- **Sector:** administrative and support service activities

Career Level

- Experienced [Non-Managerial]