



NIBECK LIMITED



#JOB-2401888



Nibeck Limited, BIRR ROAD,, Banagher,
Offaly, R42 TX09



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



10/07/2025



07/08/2025

How to apply

Application Method :

Not available



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Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Job Description:

Identify and pursue new business opportunities through strategic market research, competitor analysis, and relationship building.

Develop and implement growth strategies to expand the company's footprint across targeted geographic regions.

Lead commercial negotiations for property acquisitions, leasing, and partnership agreements that align with the company's expansion goals.

Drive revenue growth through the introduction of new service lines, customer engagement strategies, and innovative commercial models.

Build and maintain high-impact relationships with key stakeholders, including vendors, local authorities, and commercial partners.

Key Requirements:

5+ years in a business development, commercial strategy, or real estate acquisition role, preferably in retail, property, or service sectors.

Demonstrated experience leading expansion projects, negotiating high-value contracts, or securing new commercial partnerships.

Proven track record in developing and executing successful growth strategies.

Experience working cross-functionally with legal, finance, operations, and marketing teams.

Exposure to managing or mentoring junior team members or business analysts.

- **Sector:** wholesale and retail trade; repair of motor vehicles and motorcycles

Career Level

- Managerial