



VOLTALIA IRELAND LIMITED



#JOB-2400666



PWC IRELAND, One Spencer Dock, Spencer Dock, Dublin 1, D01 X9R7



No of positions : 1



Paid Position



39 hours per week



35000.00 Euro Hourly



03/07/2025



31/07/2025

How to apply

Application Method :

Not available



Open your camera app & point here to view this ad online



Business Development Executive (Renewable Energy)

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Company: Voltalia Ireland Limited, One Spencer Dock, North Wall Quay, Dublin 1, D01 X9R7

Salary: €35,000 per annum.

Hours: Full-time, 39 hours per week

Contract Type: Permanent

We are currently seeking a motivated and commercially driven Business Development Executive to join our growing team in the renewable energy sector. This role offers an exciting opportunity to work on innovative clean energy projects and to support the company's expansion into new markets across Ireland and internationally.

Key Responsibilities:

- Research and identify new business opportunities, markets, and potential clients within the renewable energy industry (e.g., solar, wind, energy storage).

- Develop and execute business development strategies to increase market share.

- Generate and qualify leads, initiate client contact, and follow through on commercial proposals.

- Assist in preparing commercial tenders, pricing proposals, and bid documentation.

- Build and maintain strong relationships with key stakeholders, partners, and clients.

- Monitor market trends, competitor activities, and regulatory developments in the energy sector.

- Represent the company at industry events, conferences, and trade shows.

- Work closely with the technical, project, and legal teams to ensure alignment between commercial and operational goals.

- Prepare regular sales forecasts, reports, and performance metrics for management review.

Key Requirements:

- Bachelor's degree in International Business, Business Administration, or a related field

(required).

Prior experience or strong interest in the renewable energy or cleantech industry is highly desirable.

Excellent communication, negotiation, and presentation skills.

Strong analytical and market research abilities.

Commercially driven with a proactive and strategic mindset.

Ability to work independently and manage multiple projects simultaneously.

Fluency in English (additional European languages are a plus).

Willingness to travel domestically and internationally as required.

Interested candidates to send their CV to m.harpur@voltage.com

- **Sector:** construction

Career Level

- Experienced [Non-Managerial]