



SUN & MOON LIMITED



#JOB-2397098



INDIE SPICE, Burgundy House, Forster Way,
Swords, Co. Dublin, K67 E4A8



No of positions : 2



Paid Position



39 hours per week



34000.00-39000.00 Euro Annually



18/06/2025



16/07/2025

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : hello@indiespicegrill.ie



Open your camera
app & point here
to view this ad
online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

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In the digital age, customers demand more. Businesses need to create a dynamic, appropriate ambiance in order to generate deeper connections with their customers.

Indie Spice Grill in Swords, Ireland, proudly serving freshly prepared dishes. We are seeking dynamic and result driven Business development manager to lead our growth initiatives and to explore and conquer new dimensions of expanding our business.

The successful candidate will primarily be responsible for building our business to maximize the growth of the organisation and closing deals in the relevant marketing issues and managing with a view to achieving revenue growth.

Required Qualifications and skills

A suitable candidate must hold a Master's degree or equivalent in Business and Administration.

Outstanding relationship-building skills and an ability to really influence potential new partners.

Excellent written and verbal English language skills.

Independent and hands-on with a strong "can-do attitude"

Excellent planning and organisation skills to identify the right prospects and document all sales efforts.

The ideal candidate will have or demonstrate:

Highly energetic and goal-driven approach

A demonstrable track record of delivering key account growth and maintenance of service levels.

Evaluation of the projects including long term and short term and addressing a range of issues and needs.

Collaborate with management staff to realize goals and ensure employer's and clients' requirement

are being met.

Build and Manage Fit-for-Purpose Sales Team and Organisational Sales Competence.

Implementation of the required action plans to control costs and designing the financial budgets.

Negotiate and overcome objections from stakeholders and supervise various levels of management.

Collaborating between management and customer service department to enhance services and customer satisfaction.

Develop strong business relationships both internally and externally Carry out other duties reasonably requested and within the scope and purpose of the role.

This fast paced role would suit someone who can work on their own, set their own targets, goals and work schedules.

Job Type: Full-time

Pay: €34,000.00-€39,000.00 per year

Schedule:

Weekend availability

Work Location: In person

Expected start date: 11/08/2025

- **Sector:** accommodation and food service activities

Career Level

- Managerial