



QUADIENT FINANCE IRELAND LIMITED



#JOB-2393520



River Walk, Citywest Business Campus,  
Dublin 17, D17 AT04



No of positions : 1



Paid Position



37.5 hours per week



37500.00-45000.00 Euro Annually



27/05/2025



24/06/2025

## How to apply

### Application Method :

Not available



Open your camera  
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to view this ad  
online



## Credit Analyst

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Credit Analyst

Quadient delivers exceptional experiences with passion. We continually strive to innovate and reimagine something new. That inspires and motivates people to exceed expectations. Our business success is underpinned by the trust that our clients invest in our products, and in our commitment to delivering the very best solutions. This trust is earned by great people, doing a great job. We call it: The Power Of You.

### About the Role

This is a very busy Sales support role where the person will be part of the team by assisting Sales through each step of the Leasing process and helping them resolve their questions relating to orders and procedures.

This role is required to protect our existing Leasing Business by maximising all opportunities within our existing Lease Portfolio. This role is commercial by nature in supporting our Sales Team whilst also ensuring the Quadient Financial exposure is protected and minimised. The person selected must be customer focused, creative and willing to take the initiative in supporting our leasing activity.

Prompt response time to our Customers (both internal & external customers) is key. The role will initially focus on the UK/Ireland leasing business and in time could expand to a European Role. Some travel to Quadient offices will be required to build relationships with key staff, work on projects and resolve issues that may arise.

### Key Responsibilities:

- Provide Credit Analysis for UK/Ireland which includes
- Running Credit Safe Reports for Lease Proposals

- Collate and Analyse Existing customer exposure (existing contracts, outstanding amounts, yield, term, frequency etc.)
- Requesting additional supporting information from Sales Teams
- Checking Lease rates/Yields for compliance with Group Rules
- Daily liaison with Sales Teams and Support
- Handling all General Queries from Sales including information on contracts and helping them resolve any concern or questions they may have while processing Lease orders.
- Providing one to one support/training to Sales on processes, deal structure and promotions.

Occasional full team training may be required

- Support UK Customer Contact team on handling Customer Queries
- Assist with marketing initiatives and Portfolio Management
- Ensuring compliance of marketing programs
- Monitor results of Lease Incentive programs and adapting program where required
- Providing data analysis for example top 10 customer exposure
- Assist in launching new projects in Europe such as document fees, indexation.

#### About YOU

- Working as Sales support previously will be an advantage
- The ability to multitask and quickly switch your focus.
- Ability to present on an ad hoc basis
- Strong analytical, organizational, and time management skills.
- Excellent team working, motivational, interpersonal, communication, and customer service skills.
- Computer literacy, IT skills, and typing skills.
- An understanding of sales principles and customer service practices.
- **Sector:** financial and insurance activities

#### Career Level

- Experienced [Non-Managerial]