



CPM



#JOB-2391027



CPM Cookstown Court, Penthouse Suite,
Block C, Old Belgard, Dublin 24,



No of positions : 2



Paid Position



38 hours per week



25000.00 Euro Hourly



09/05/2025



06/06/2025

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : zara.linehan@cpm-int.com



Open your camera
app & point here
to view this ad
online



Field Sales Representative

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Seeking Field Sales Representatives on behalf of Electric Ireland, Ireland's leading, best recognised, and most trusted Energy provider. Enjoy a basic salary of €25,000 + company vehicle + OTE €12,000 uncapped bonus, €2,000 loyalty incentive, lunch allowance + many more perks!

Your Role:

You will be directly responsible for driving sales of Electric Ireland's products within your territory by engaging with potential customers at their homes. Electric Ireland is offering one of the best deals on the market and helps customers save money their energy bills in a tough climate, so opportunity is high!

Requirements:

- Full Clean Drivers Licence
- Can-do, positive, and competitive mindset
- Results driven and resilient.
- Enjoy being outdoors in all weather conditions.
- Enjoy engaging with customers at their homes and build strong relationships.
- Excellent communication with fluent English and interpersonal skills to create and build positive customer relationships.
- Professional with the ability to create trust through effective listening to verbal and non-verbal cues and responding appropriately to individual Customers.
- Flexibility to work from 12:00 PM to 8:00 PM Monday – Friday but can include Saturday working to meet targets (more flexible hours between 09:00 and 21:00).
- Sales experience is not essential, the most important part is the desire to hit target, work hard and earn uncapped commission.

Requirements

Desirable:

- Door to Door experience but not essential as full training will be provided!
- Track record of delivering against targets, in a sales or comparably demanding environment

Benefits

- Base salary: €25,000 - €30,000 depending on experience+ company vehicle
- Performance-driven bonus: €12,000 Uncapped
- Enjoy a daily allowance for meals.
- Fuel Allowance
- 20 Days Annual Leave + 10 Paid Bank Holidays
- Companywide recognition awards + regular Company events and activities
- IVF Support Policy
- Enhanced Maternity & Paternity Pay
- Reward & Recognition through our People Awards Scheme
- Fast career development and progression opportunities for performers from 6 months
- Employee Assistance Program
- Active Diversity and Inclusion teams across the business
- Regular Company social events and activities
- Bike to Work Scheme
- TaxSaver Scheme – discounted travel tickets
- Employee Referral Payment Scheme

CPM Ireland have a passion for our people, our residential teams' Team Leaders and Management structure are grown from our internal teams as we believe they best embody the CPM values and the Electric Ireland brand.

We work in a collaborative environment where great ideas and achievements are shared and celebrated. We believe diversity brings new thinking, which is at the heart of everything we do. We are working to set a standard for creating a culture of equity and belonging.

- **Sector:** financial and insurance activities

Career Level

- Experienced [Non-Managerial]

Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 1
- **Minimum Qualification:**No Qualification

(Desirable)

- **Ability Skills:** Communications, Customer Service, Sales/Marketing

- **Competency Skills:** Initiative, Negotiation, Teamwork, Time Management
- **Specialising In:** excellent communication; fluent english; engagement
- **Driving Licence:** Full: B
- **Languages:** English C2-Master (Fluent)