



Gilligan Black Recruitment Ltd



#JOB-2389694



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



47000.00 Euro Annually



29/04/2025



27/05/2025

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : karen.mcgregor@gilliganblack.ie



Open your camera
app & point here
to view this ad
online



Business Development Executive

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Business Development Executive

Dublin South

€47K + benefits

Hybrid (2 days in office) | 4-day week option

Ready to grow your career with purpose? We're on the hunt for a Business Development Executive to join a leading Third level Educational provider.

In this role, you'll drive new business, build lasting client relationships, and help shape the future of leadership in Ireland.

Typically, your day-to-day will involve:

Identify and pursue new business leads to drive revenue growth

Build and maintain strong client relationships, acting as a trusted advisor

Collaborate with internal teams to develop tailored solutions for clients

Prepare proposals and present offerings to prospective clients

Attend industry events to promote brand awareness and network

It is expected you have an excellent track record in Sales, business development, or client relationship experience with a strong commercial mindset and communication skills and a passion for helping organisations grow through education.

Sound like your next step? Apply now and help build the future of leadership.

- This vacancy is suitable for Remote/Blended working
- **Sector:** other service activities

Career Level

- Experienced [Non-Managerial]