



Carysfort Inns Limited



#JOB-2364214



The Blackrock, 1-5 Temple Road Carysfort Avenue,, Blackrock, Co. Dublin, A94 Y5F1



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



08/11/2024



06/12/2024

### How to apply

#### Application Method :

Not available



Open your camera app & point here to view this ad online



## Sales and Marketing Executive

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Name of employer: Carysfort Inns Limited T/A The Blackrock Description of employment: Job Title Sales and Marketing Executive, Job description Sales and marketing, Provide advice to existing and potential customers, and receive orders for services/products offered by the company. Upselling premium services/products to corporate clientele. Managing corporate client accounts and dealing with corporate clients in relation to sales of premium services including premium dining space. Supports website and other online platforms in relation to sales and marketing activities. Discusses customer requirements and advises them on the details and nature of the services/products being sold. Quotes prices, credit details, service delivery dates and payment arrangements. Makes follow up communications to ensure customer satisfaction and to obtain further orders. Stays abreast of advances and innovations in hospitality sector and suggests possible improvements to product/service. Maintains records and accounts of sales made and handles customer complaints. Business development activities. Make recommendations in relation to Business Process Improvements and implementation of hospitality related technology solutions to enhance business performance and increase profits of company. Set, monitor and achieve sales targets with the management team on gross profit margin, net margin, waste and other KPIs. To drive sales, service, productivity and maintain excellent standards in business performance and development. To achieve sales and business development targets with the management team in order to reach maximum sales while ensuring direct costs and labour costs are controlled. Minimum annual remuneration €34000 per year. Location of employment: 1-5 Temple Rd, Carysfort Avenue, Blackrock, Co. Dublin, A94 Y5F1 Hours of work: 39 hours per week.

- **Sector:** other service activities

### Career Level

- Experienced [Non-Managerial]