



GILLIGAN BLACK RECRUITMENT LIMITED



#JOB-2358052



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



95000.00-100000.00 Euro Annually



02/10/2024



30/10/2024

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : [theresa.black@gilliganblack.ie](mailto:theresa.black@gilliganblack.ie)



Open your camera app & point here to view this ad online



## Regional Sales Manager – Engineering Division

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Regional Sales Manager – Engineering Division

Dublin Territory

€95k - €100k OTE (80/20 split)

Are you an experienced leader with a track record of driving sales and developing high-performing teams? An exciting opportunity awaits for a Regional Sales Manager to lead and inspire a dynamic team of field-based Account Managers within a thriving sector.

This role is pivotal within the leadership team, requiring a strategic mindset and hands-on approach to achieve and exceed regional sales goals. Key responsibilities include leading the team in achieving KPIs, fostering talent development, and enhancing customer relationships to ensure sustainable and profitable growth. You will coordinate regional meetings, product launches, and performance reviews while aligning your team with the company's values and strategic objectives.

Candidates must have proven experience in managing field sales teams, a strong background in technical solutions or complex products, and a degree qualification (Master's preferred). Excellent planning, time management, and change management skills are essential.

Join a company recognized as one of the world's best employers, where diversity, inclusion, and career growth are at the forefront. Enjoy competitive remuneration, extensive benefits, and unparalleled opportunities for advancement locally and globally.

Ready to lead and inspire? Apply now with your CV to embark on a rewarding career journey.

- **Sector:** construction

### Career Level

- Managerial