



GILLIGAN BLACK RECRUITMENT LIMITED



#JOB-2358049



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



60000.00-65000.00 Euro Hourly



02/10/2024



30/10/2024

## How to apply

### Application Method :

Please apply to the vacancy by the following means:

Email : [theresa.black@gilliganblack.ie](mailto:theresa.black@gilliganblack.ie)



Open your camera app & point here to view this ad online



## Technical Sales Engineer

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

Technical Sales Engineer

€60'000 - €65'000k base+ 15-30% bonus & car & great benefits

Dublin/Leinster- Field Based

A great opportunity has opened with this leading multinational manufacturer due to continued growth. They are hiring a Technical Sales Engineer to join the team to cover the Dublin/Leinster region. Working with customers across construction, installation, and engineering, you will be responsible for territory development, account management, tender process, new business acquisition and ensuring you are knowledgeable in market trends, movements and competitor activity.

You will work with your portfolio of clients to identify new projects, bring on new business, make product recommendations, attend trade shows, build and maintain strong relationships, and work towards set sales targets.

You will have a strong and successful track record in B2B sales in the Irish market, working towards targets. You have sold into engineers, architects, developers or Construction- and have experience covering a territory in a field-based sales position.

With an average deal size of €100k, you will have worked on similar sized technical projects.

You must have a valid driving license, and a third level degree in an engineering related discipline.

If you are looking for a great new opportunity in technical sales, working with a strong team and good career prospects, please apply with CV below for immediate consideration.

- **Sector:** manufacturing

### Career Level

- Experienced [Non-Managerial]