



GILLIGAN BLACK RECRUITMENT LIMITED



#JOB-2358032



Co. Dublin,



No of positions : 1



Paid Position



40 hours per week



55000.00-57000.00 Euro Annually



02/10/2024



30/10/2024

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : theresa.black@gilliganblack.ie



Open your camera app & point here to view this ad online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Business Development Manager

Can be located Dublin, Limerick or Cork

€55,000 – 57,000 base with 100% OTE

Great package including Company Car, Bonus accelerators, Pension, Healthcare and lots more.

This is an excellent opportunity to join this market leader and further drive their dominance in the market. We are hiring a Business Development Manager with a proven track record of achieving on new business growth and further developing existing business within a Facilities, Security or Construction related industry.

Your role will involve, Building your network within the organisation to make use of internal networks to develop leads and leverage strong existing relationships, You will keep your self up to date with new projects and industry update to ensure no new business opportunity is missed, you will develop tenders for renewals business and build relationships with new business and track on CRM for new tender processes. Track pipeline on the CRM and ensure sales processes are efficient.

It is essential you already have worked in one of the industries mentioned above with a track record of success in external Sales of no less than 5 years. You must have a relevant 3rd level qualification or relative experience with a full clean drivers license and live in commuting distance to Cork, Limerick or Dublin.

Apply today for immediate consideration if you match this criteria.

- This vacancy is suitable for Remote/Blended working
- **Sector:** professional, scientific and technical activities

Career Level

- Managerial