



RUSHBELL CONSTRUCTION LIMITED



#JOB-2356972



HARVEST MOON FOODS LIMITED, Unit 79,

Pk W Ent Ctr, Dublin 12, D12 DK11



No of positions : 1



Paid Position



39 hours per week



34000.00 Euro Annually



26/09/2024



24/10/2024

### How to apply

#### Application Method :

Not available



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## Business Development Manager (China-Ireland Markets)

### Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

### Job Description

#### Description

About Rushbell Construction:

Rushbell Construction is a leading construction company specialising in facilitating and executing projects between China and Ireland. We are dedicated to delivering high-quality construction solutions and fostering strong business relationships. As our business expands, we are looking for a talented individual to join our team and strengthen our cross-border operations.

#### Position Overview:

We are seeking an experienced and driven Business Development Manager to support our growth in Ireland and China. This role is integral to our business strategy, focusing on building relationships, driving growth, and ensuring regulatory compliance in international transactions. The ideal candidate will have a solid background in business development, experience in compliance or international business relations between China and Ireland, and a good command of Mandarin.

#### Key Responsibilities:

Develop and manage strategic relationships with key stakeholders, clients, and partners in China and Ireland to facilitate cross-border construction projects.

Identify and pursue new business opportunities and partnerships to expand market presence in both countries.

Leverage your experience in compliance to ensure adherence to regulations and standards in both markets.

Utilise marketing and sales expertise to generate leads, negotiate contracts, and close deals that align with company goals.

Analyse market trends and develop tailored business strategies to meet client demands in both the Chinese and Irish markets.

Collaborate with internal teams to align business development efforts with compliance, regulatory,

and operational objectives.

Liaise with Chinese-speaking clients and partners to ensure smooth communication and effective business operations.

#### Qualifications and Requirements:

A Master's degree in Digital Marketing, Business, Compliance, or a related field.

At least 2 years of experience in business development, marketing, compliance, or international business relations.

Experience working with Chinese and Irish markets or managing Ireland-China business operations is highly desirable.

A good command of both English and Mandarin (spoken and written) is essential.

Strong understanding of compliance regulations related to international business, particularly in the construction or trade sectors, is preferred.

Excellent communication, negotiation, and interpersonal skills.

Proven ability to work independently and within cross-cultural teams.

Strong organizational and time-management skills to handle complex international transactions.

#### Remuneration and Benefits:

Minimum annual salary of €34,000.

Full-time, 39 hours per week.

Opportunities for career advancement in a dynamic, international company.

Work in a multicultural environment focused on China-Ireland business relations.

#### Location:

This role is based in our Dublin Parkwest office

- **Sector:** administrative and support service activities

#### Career Level

- Managerial

#### Candidate Requirements

(Essential)

- **Minimum Experienced Required (Years):** 2
- **Minimum Qualification:** Level 9 (incl Post Graduate & Diploma & Master Degree) **OR** Digital Marketing, Marketing, International Business

(Desirable)

- **Ability Skills:** Administration, Communications, Interpersonal Skills, Sales/Marketing
- **Competency Skills:** Decision Making, Networking, Teamwork, Time Management
- **Languages:** English C2-Master (Fluent), Chinese C2-Master (Fluent)