



SCL Sales



#JOB-2354496



Multiple Locations



No of positions : 21



Paid Position



37.5 hours per week



34000.00 Euro Annually



09/10/2024



06/11/2024

How to apply

Application Method :

Please apply to the vacancy by the following means:

Email : recruitmentROI@saleschannel.ie



Open your camera app & point here to view this ad online



Business Development Manager

Application Details

In order to work in Ireland a non-EEA National, unless they are exempted, must hold a valid employment permit. Please review the [Eligibility and requirements for an employment permit](#) if you are unsure of your eligibility to apply for this vacancy.

Job Description

Multiple Locations :

- Co. Kildare,
- Co. Waterford,
- Co. Kilkenny,
- Co. Wexford,
- Co. Carlow,
- Co. Dublin,
- Co. Louth,

Join Our Team as a Business Development Manager - Representing Flogas

About Us: SCL Sales, a proud representative of Flogas, invites you to embark on a remarkable career journey in the Irish utility market. Flogas, known for its community spirit, excellence, and sponsorship of Team Ireland, is a leading Irish Gas & Electricity Supplier committed to delivering significant savings and unparalleled value to our nationwide customer base.

Your Role: As a Business Development Manager, you will expand our commercial clientele by identifying and developing new business opportunities in the energy sector. Your focus will be on achieving sales targets, fostering client relationships, and understanding client needs in the energy market.

What We Offer:

Competitive salary of €34,000 per annum.

Vehicle Provided or transport allowance.

Weekly Salary payments.

Monthly commission - OTE €50,000.

Key Responsibilities:

Actively engage potential customers by analysing their current bills and rates.

Provide expert advice on the most cost-effective and valuable solutions tailored to each client.

Promote our extensive range of electricity and gas & Energy offerings.

Utilise best-practice sales and advisory processes to ensure customer satisfaction and loyalty.

Key Requirements:

One to two years of experience in a similar sales role.

Solid understanding of the Irish utility market.

Exceptional communication and customer service skills.

Ability to analyse complex data and present understandable solutions.

Strong ability to meet sales targets, create client proposals, and submit accurate sales analytics.

Full, clean driving license.

Why Join Us? Be part of a leader in the utility market, backed by robust support and opportunities for professional growth. At SCL Sales, we value your insights and contributions, and support your career goals every step of the way.

Apply Now! Join our esteemed company and make a real difference in the Irish utility market. Send your application and resume to recruitmentROI@saleschannel.ie

Ensure your future with us, where together, we light up possibilities.

- **Sector:** other service activities

Career Level

- Managerial